



Opportunity day

Q2'2025

Sep 2, 2025

OUR BUSINESS

Digital and Technology Consulting to
help clients **transform** their business
to **thrive in Digital Economy**



AGENDA

1

Company Overview

2

Financial Performance

3

2025 Goals & Outlook

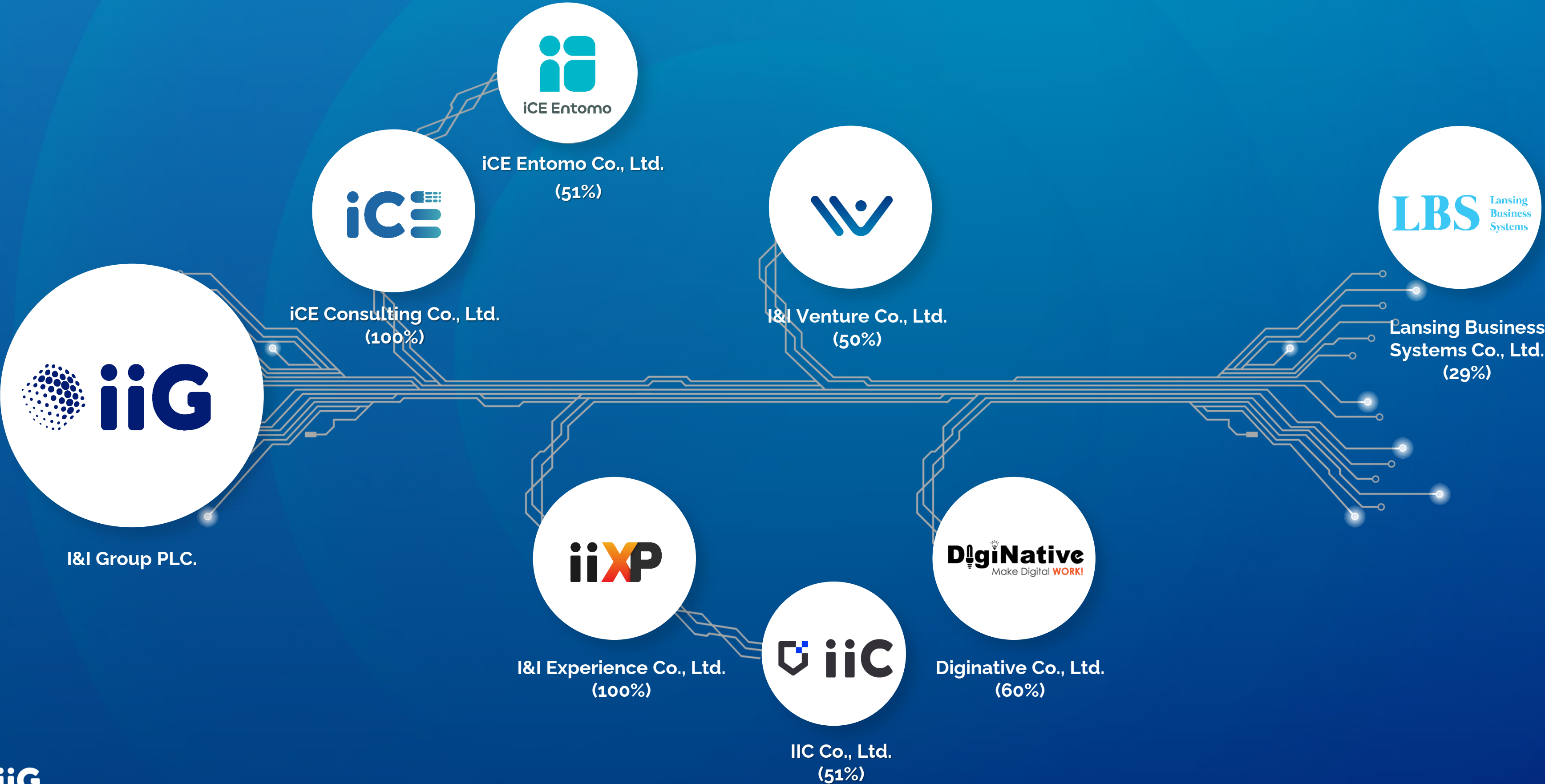
4

Q&A



COMPANY OVERVIEW

GROUP STRUCTURE



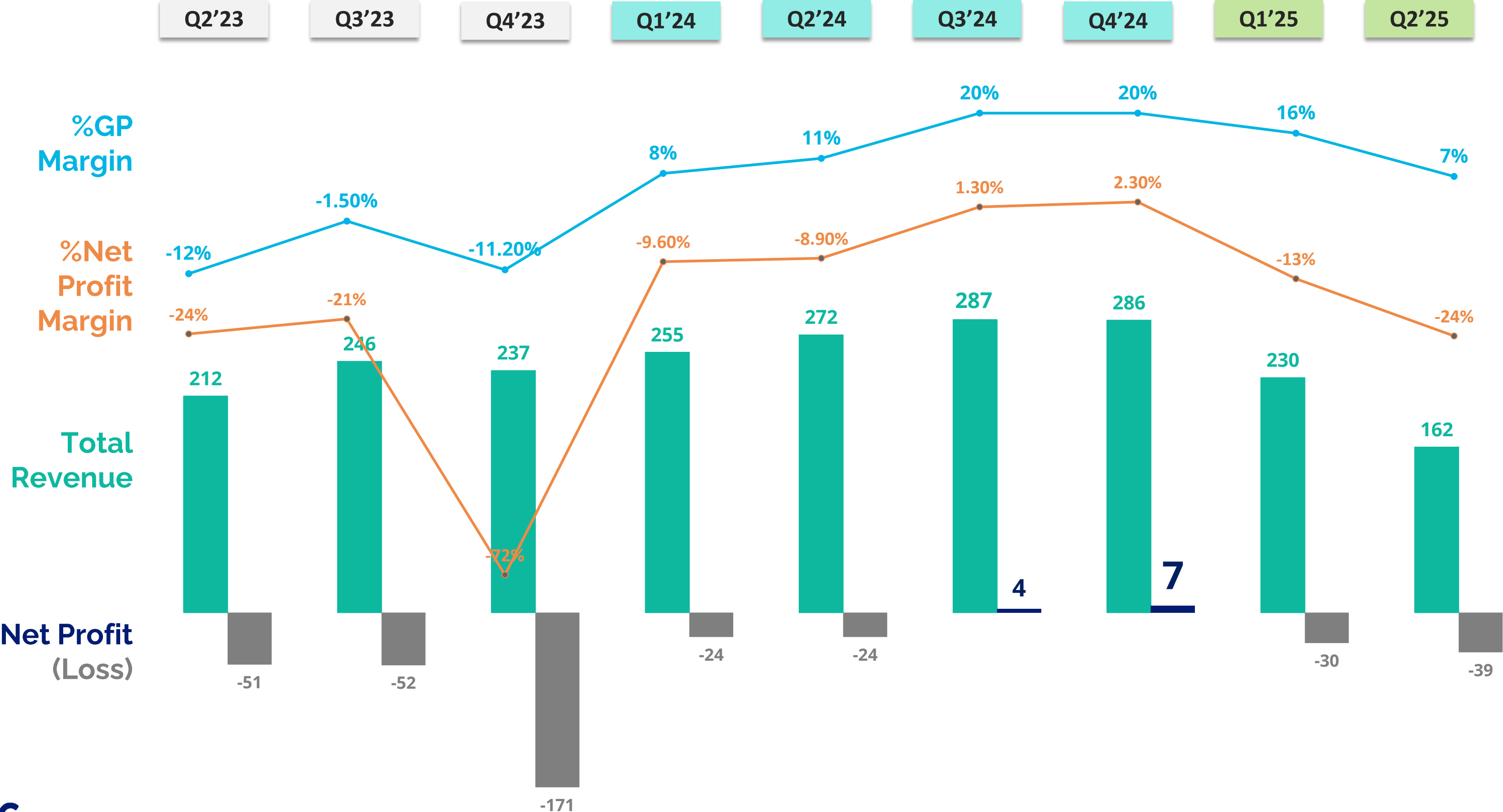


Q2'2025 PERFORMANCE

1H'2025 FINANCIAL HIGHLIGHTS

	1H'2025	1H'2024	% Change - YoY	Q2'2025 (3M)	% Change – QoQ (Q2'25 vs Q1'25)
Total Revenue	392 MB. 74% Recurring Income	527 MB. 73% Recurring Income	-26% -135 MB.	162 MB. 69% Recurring Income	-30% -68MB.
Gross Profit	48 MB. 12% Margin	52 MB. 10% Margin	-9% -5 MB.	12 MB. 7.4% Margin	-66% -24MB.
Net Profit Exc. One-Time Expense	-69 MB. -18 % Margin	-48 MB. -9.2% Margin	43% -21 MB.	-39 MB. 2.4% Margin	

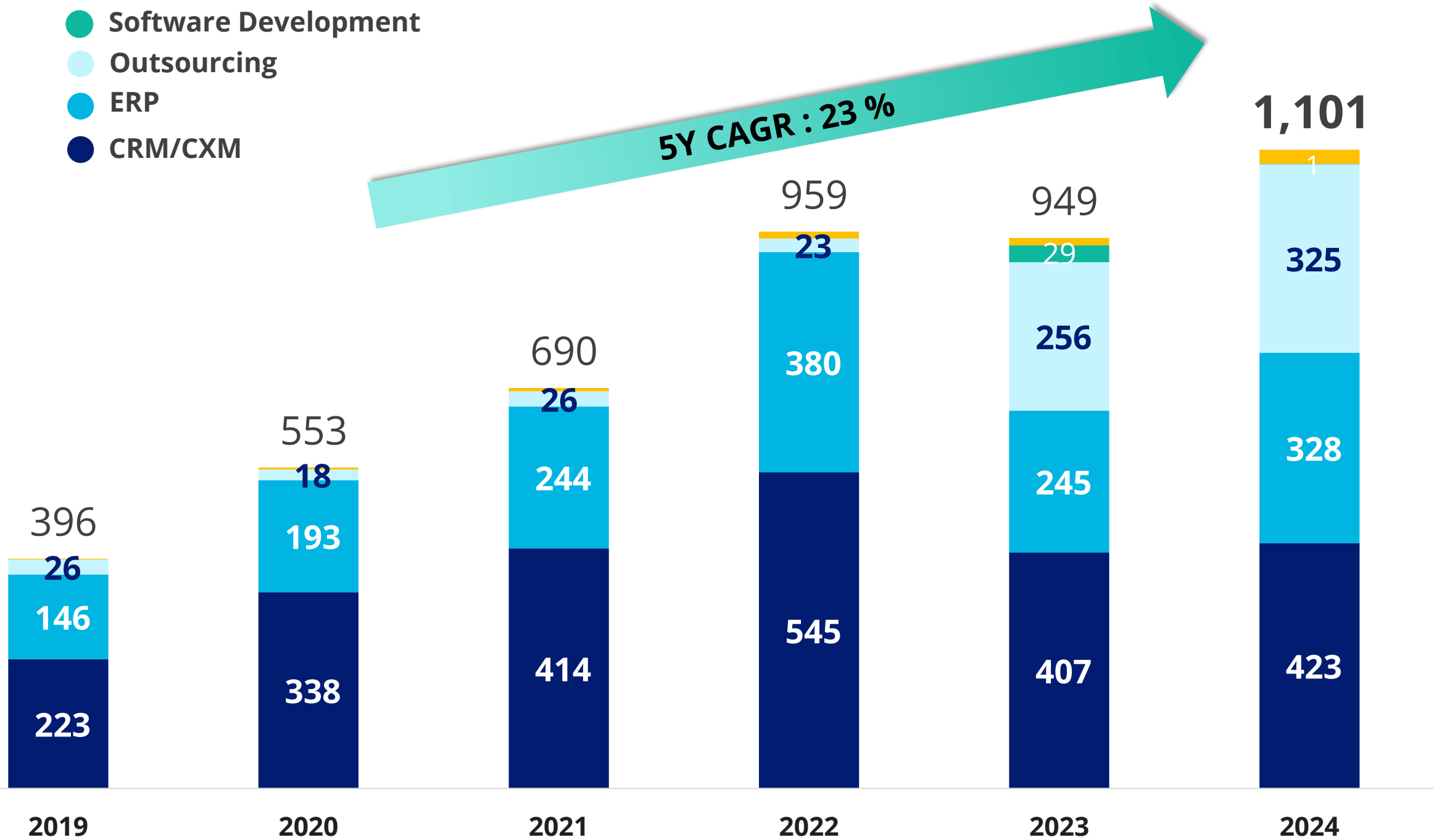
Q2'2025 FINANCIAL HIGHLIGHTS



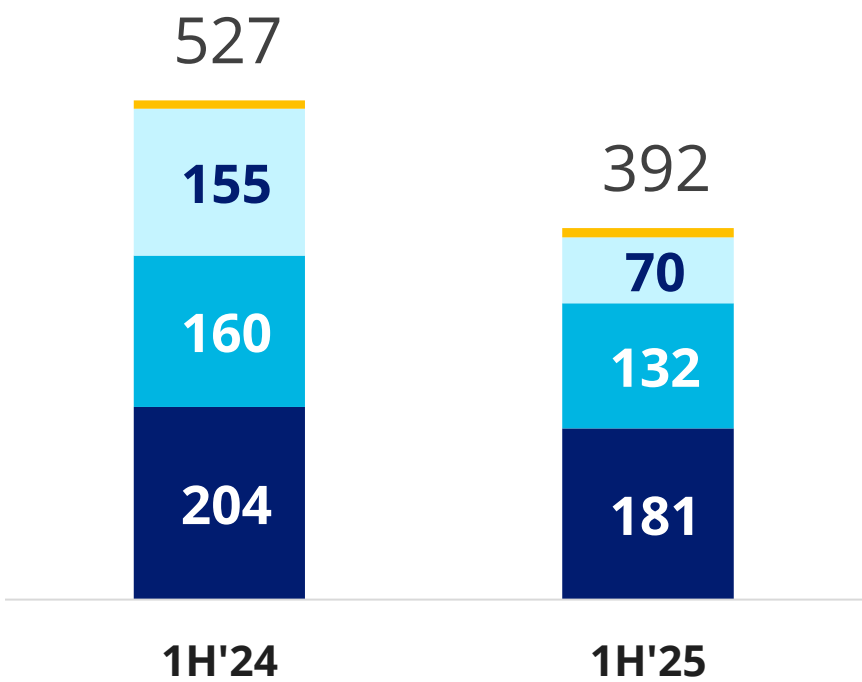
REVENUES BY BUSINESS UNIT

Unit : Million THB

- Other income
- Software Development
- Outsourcing
- ERP
- CRM/CXM



THE REVENUE FROM THE ERP HAS **RAMPED UP** FROM LAST YEAR, AND IT IS **BACK ON TRACK**.

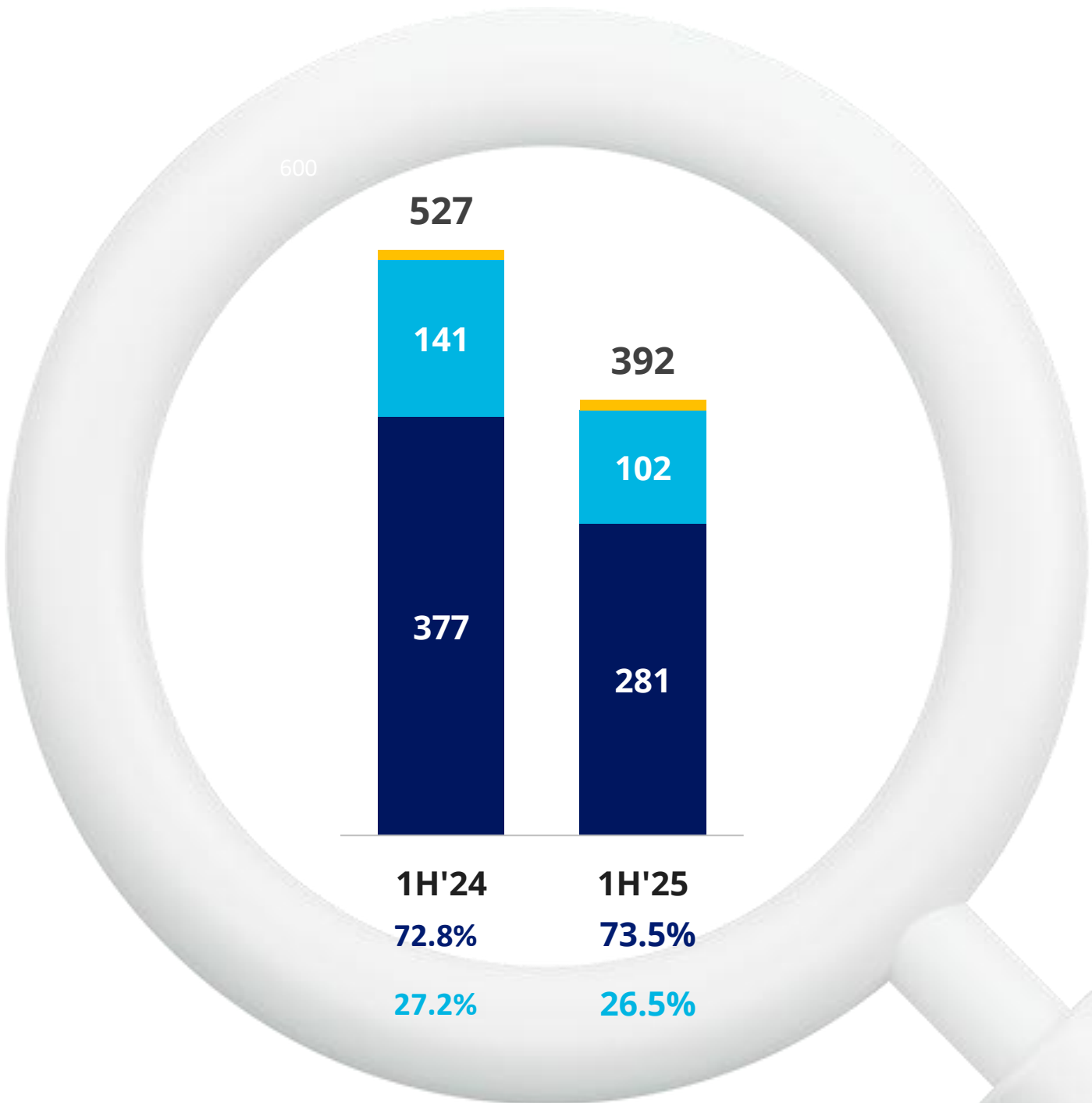
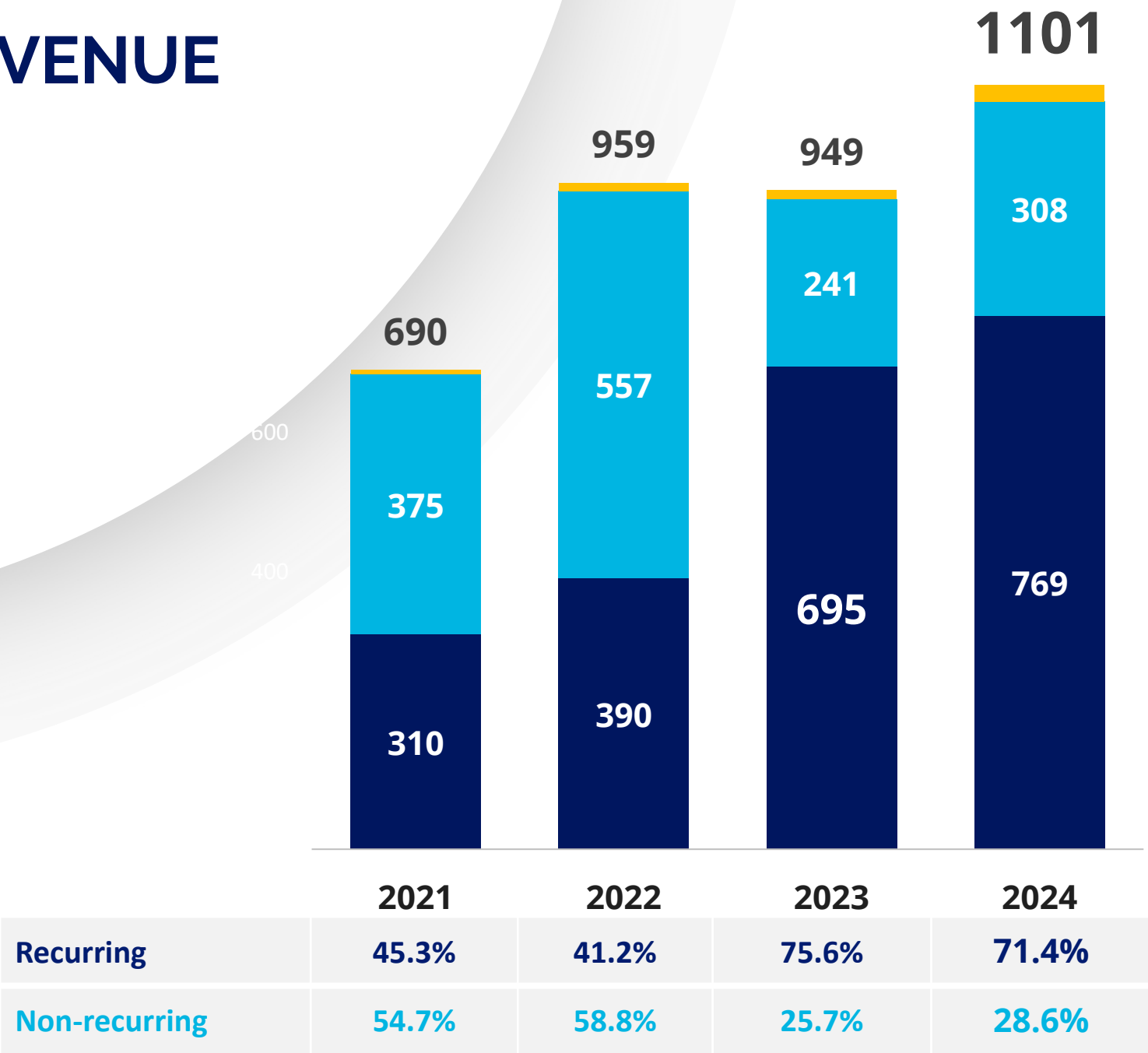


REVENUE BY TYPE

STRONG RECURRING REVENUE

Unit : Million THB

- Other
- Non-Recurring Revenue
- Recurring Revenue
- Total Revenue



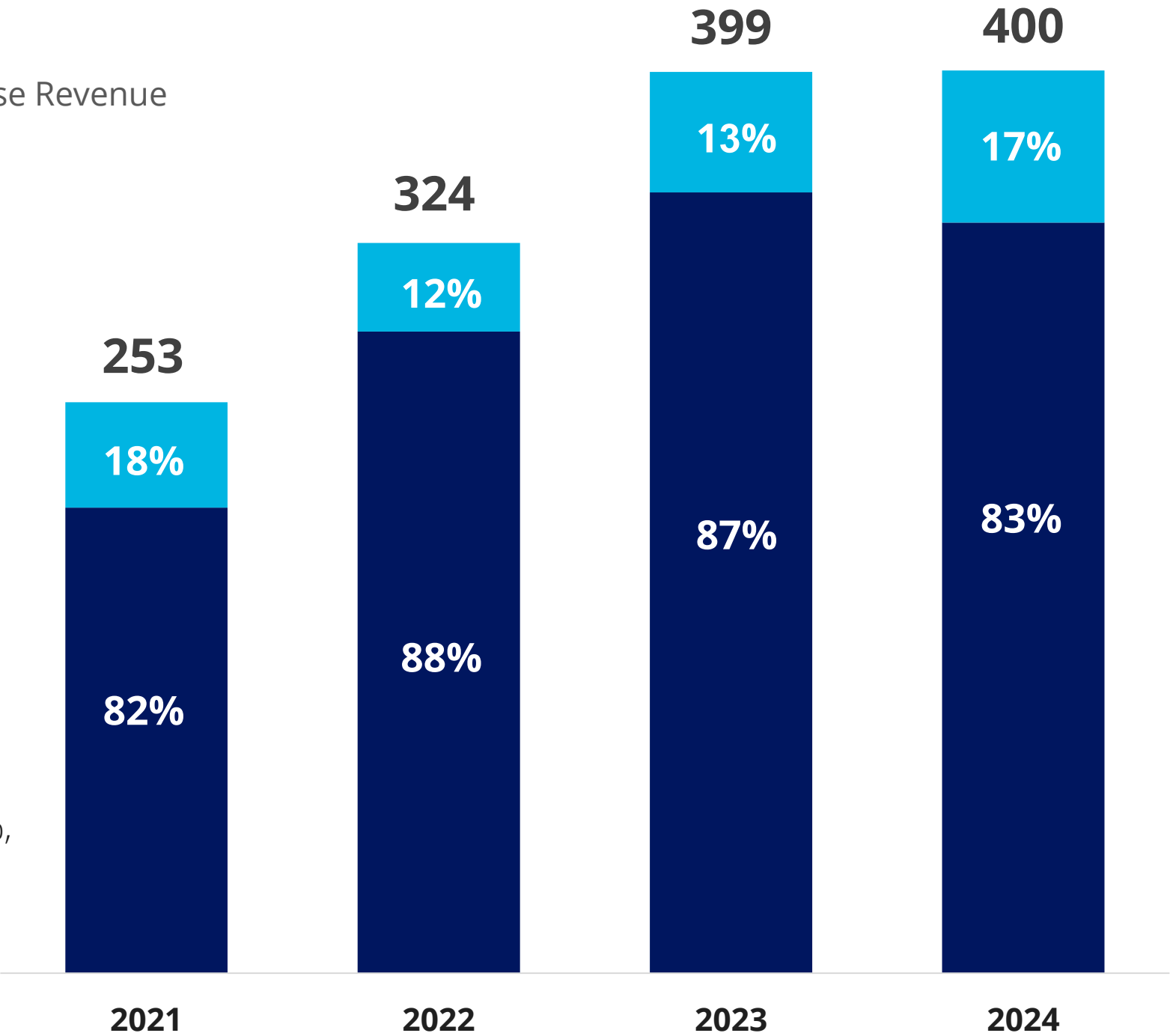
SOFTWARE SUBSCRIPTION AND LICENSE COST & GP BREAKDOWN

Unit : Million THB

● Cost

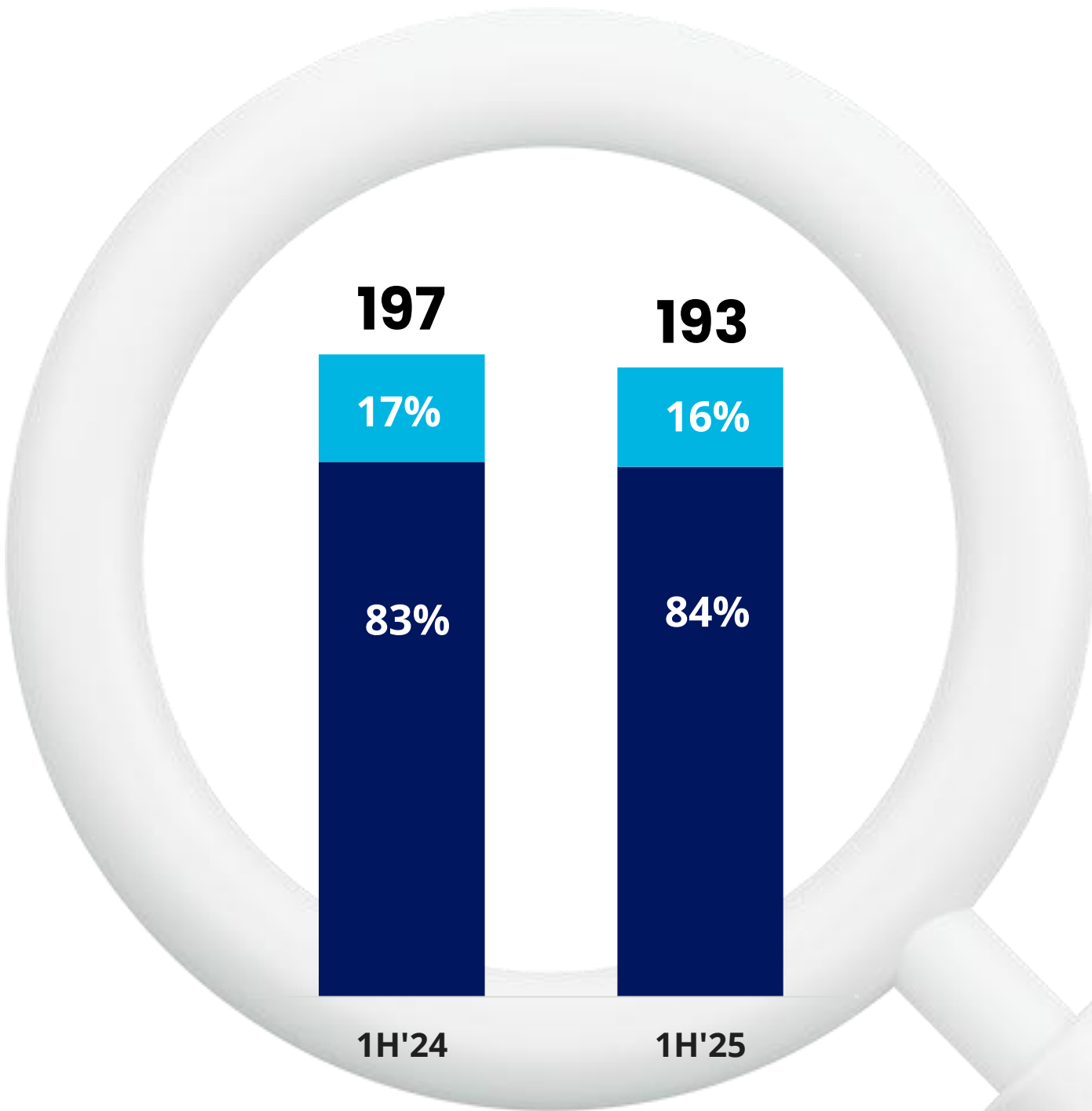
● Gross Profit

Total Subscription & License Revenue



In 2022, Gross Profit Margin decreased by 6%, mainly from the appreciation of the USD.

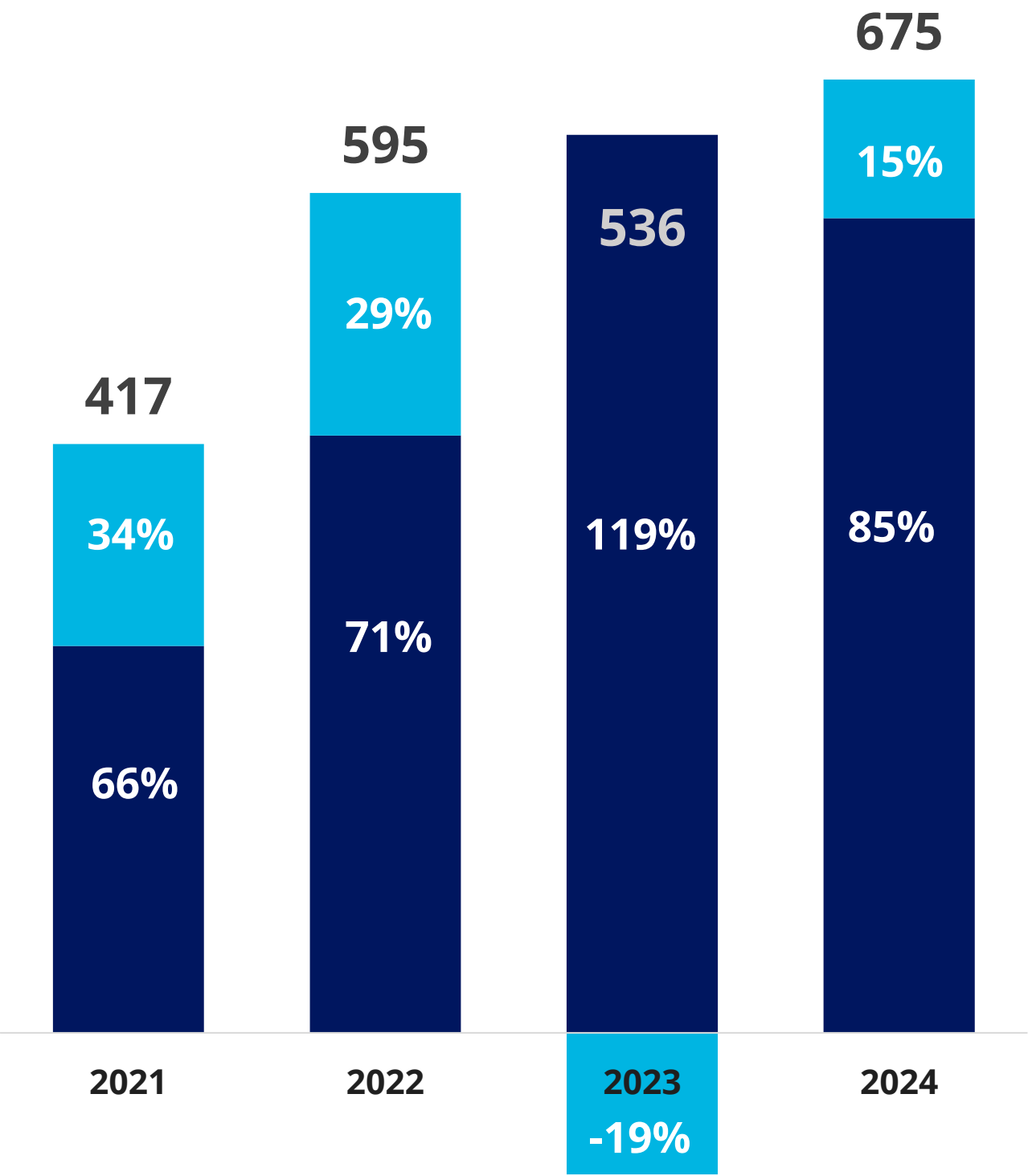
> GROSS PROFIT MARGIN
IMPROVES BY 5%



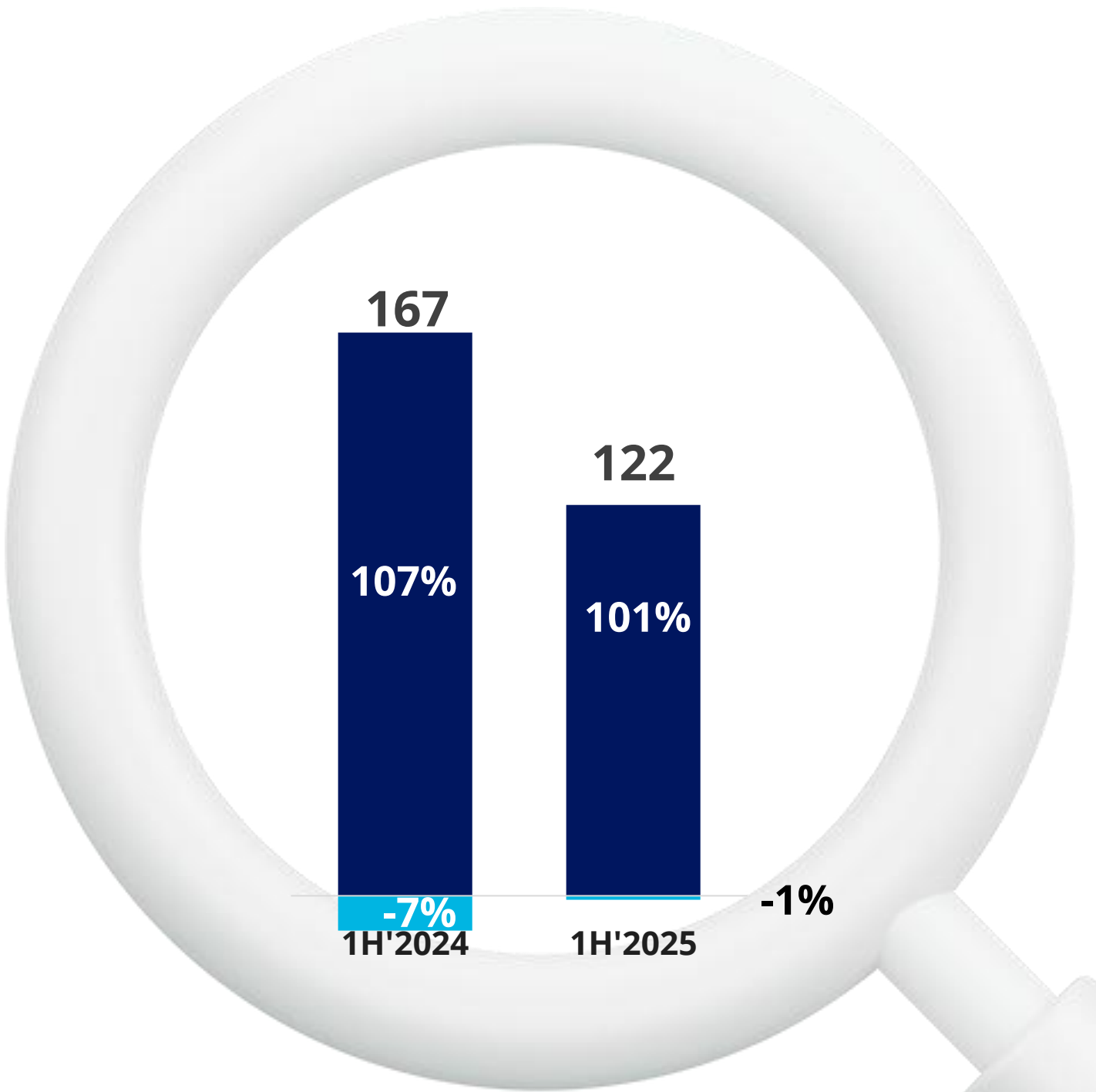
SERVICE (Including Implementation & Outsourcing services) COST & GP BREAKDOWN

Unit : Million THB

- Total Service Revenue
- Cost
- Gross Profit (Loss)



89%
Change YoY
GP Increased 10 MB.



GOALS & OUTLOOK

2025 GOALS

Financial Growth

Profitable Turnaround
10% Net Profit Margin

Business Expansion

New M&A and joint
venture project in
Thailand and Region

Operational Excellence

Risk Management & Mitigation
Project Governance & PMO
Cost Control
Invest in Talent
Upskill workforce
Performance Management

Innovation and Technology Excellence

Pioneering emerging
technologies e.g. Deep
Learning & Generative AI,
along with introducing new
products and services





Trusted Forward Empowering Digital Futures



iiG
People Experience Award 2025
Best Remote Work Strategy - Silver
Best In-house Candidate Experience - Bronze



iiG
**Cost Optimization & Revenue Growth
with Salesforce Data Cloud Seminar**



ICE Consulting
CPO Summit Thailand 2025



iiG
**ManuTalk 2025 Factory
Management Tech & AI**



ICE Consulting X EGAT
**Business Partner Portal, i-Master and
i-Guarantee Project Kick-Off**



iiV
InsureX FORUM 2025



ICE Entomo
Thailand HR Conference 2025



IIC
Solutions Day 2025



ICE Consulting X Maguro Group
Oracle NetSuite Project Kick-Off



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